



"Providing thread to help stitch together the fabric of the City Management Community."

www.trackdownmanagement.net

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Joe A. Gonsalves & Son 2011 City Manager Information and Training

Building Important Relationships and Understanding the Issues

Creating and developing working relationships, and continuing education are essential to success in all walks of life. Local government officials are no different in this regard than their private sector counterparts. Training exercises and social interaction workshops are accepted practices in the private sector, and they are crucial to success to the public sector as well.



Here are four participants at the 2011 "Gonsalvi" city manager get-together (L to R): **Andy Pasmant** of West Covina, **Thaddeus McCormack** of Santa Fe Springs, **Mike Egan** of Norwalk, and **Andy Takata** of Banning.

Actions of the unscrupulous cause misplaced mistrust of professional public managers. Of course, ethics is everybody's business, and professional public managers recognize that fact. However, it is not always unethical to do things that will help you improve your service to your community. Building solid working relationships and keeping up with the issues of the day are critical.

"When I do good, I feel good; and when I do bad, I feel bad, and that is my religion."

--**Abraham Lincoln** 1809-1865

Building Important Relationships and Understanding the Issues With the "Gonsalvi"

Joe A. Gonsalves & Son was founded by former dairyman, Mayor and Assembly Member **Joe A. Gonsalves** in 1975. Joe served in the California State Assembly from 1962 through 1974. Prior to that he was a dairyman and a member of the Dairy Valley (Cerritos) City Council, including two-years as Mayor. Joe's son **Anthony D. Gonsalves** joined the firm in January, 1977 following a year and a half of service on the California State Senate staff. Now with more than three decades of experience dealing with the complex legislative process, Anthony is recognized as one of Sacramento's most highly respected and successful lobbyists.

When Anthony's son **Jason A. Gonsalves** joined the practice in 1998, it distinguished the company as the first California lobbying firm to have three generations of legislative advocates in one family. Jason has developed an excellent reputation for his professionalism as he has represented clients before the Legislature and various State agencies in the areas of local government finance, utilities and commerce, public employees' retirement, workers' compensation, telecommunications, and conflict of interest issues.

Joe passed away in July, 2000 leaving the lobbying firm in the capable hands of Anthony and Jason. After Anthony's son **Paul A. Gonsalves** graduated from San Diego State University he worked on the legislative staff of former Assembly Member **Rudy Bermudez**. In October, 2004 Paul join his dad and brother Jason as a member of the Joe A. Gonsalves & Son professional legislative representation firm.



INDEPENDENT CITIES FINANCE AUTHORITY

www.ICFAuthority.org

Trackdown Posse Roster:



Gregory Korduner, Retired, Huntington Park
Howard Chambers, Lakewood
Mike Egan, Norwalk
Lyle Defenbaugh, CalTrust
Ernie Garcia, Retired Norwalk
Joe Tanner, Retired City Manager
Bob Adams, Retired City Manager
Dave Carmany, Manhattan Beach
Maria Dadian, Artesia
Ken Bayless, Greater L.A. Vector Control District
Kevin O'Rourke, KOLGS.
Tom Odom, Rancho Palos Verdes
George Rodericks, Belvedere
June Catalano, Pleasant Hill
Nelson Oliva, City Manager in Transition
Richard Ramirez, American Canyon
Vern Lawson, Lancaster
Fran Delach, Azusa
Bill Kelly, Kelly Associates Management Group
Chris Kelly, San Bernardino County
Don Penman, Arcadia
Jason Gonsalves, Joe A. Gonsalves & Son
Anthony Gonsalves, Joe A. Gonsalves & Son
Paul Gonsalves, Joe A. Gonsalves & Son
S. R. (Steve) Thatcher, C.M., MPA, Senior Partner, SRT Associates
Ernesto Marquez, Hawaiian Gardens
Gary K. & Mary Jo Sloan, La Mirada (Retired)
Jan Perkins, Management Partners/ICMA
Andy Takata, Banning
Marcia Raines, Millbrae
Anthony R. Ybarra, South El Monte
Arthur C. Simonian, Simonian Consulting, Inc.
Ken Caresio, Retired Duarte City Manager
Greg Nordbak, Republic Services, Inc.
Carlos Urrutia, Retired Rocklin City Manager
Michael P. Busch, President, Urban Futures, Inc.
Wade McKinney, Atascadero
Andy Lazzaretto, A.C. Lazzaretto & Associates
Doug LaBelle (Maui Doug), Chino Hills (Retired)
John Keisler, Long Beach
Sheryl Lindsey-Boell, CH2MHILL OMI
Sam Olivito, California Contract Cities Association
Jack Lam, Rancho Cucamonga
Larry F. Pennell, Wasco (Retired)
Gary Chicots, Retired City Manager
Rod B. Butler, Patterson
Debbie Smith, Independent Cities Association
Fred Latham, Retired Santa Fe Springs
Anthony Lopez, Retired City Manager
Marshall Linn, Urban Futures, Inc.
Dr. Bill Mathis, Mathis Group
Fred Diaz, Fremont
Linda Lowry, Pomona
Mike & Judie Sedell, Simi Valley
City of Cerritos
Roy Pederson, ICMA Past-President
Bruce Williams, Retired City Manager
Michael A. Sakamoto, Retired City Manager
Bill Holt, Retired City Manager & Executive Director of CJPIA
Oliver Chi, Barstow Assistant City Manager
Mark H. Persico, AICP, Seal Beach
Troy Butzlaff, Placentia
Tim D'Zmura, Interwest Consulting Group
Clay J. Curtin, Manhattan Beach
Mindy Lynn Jacobs, Intellibridge Partners
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Gerald Forde, Huron



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**Building Important Relationships and
Understanding the Issues With the "Gonsalvi"**

Joe A. Gonsalves & Son represents more cities than any other lobbying firm with some 50-plus city clients. Following the examples set by former Assemblyman **Joe A. Gonsalves**, the firm has developed a reputation without peer. The late State Senator **Ken Maddy** is credited with coining the endearing term "Gonsalvi" to describe the firm. He said that when the Gonsalves firm works an issue they are everywhere like "alumni." Members of the Legislature continue to refer to the firm as the "Gonsalvi."



Adding to the firm's capabilities is a veteran office staff of Sasha and Darlene, and the three Gonsalves wives: Evelyn, Tracy and Jamie. They often accompany their husbands to important events helping the firm put its best "feet" forward.



<http://www.kndinc.com/index.htm>



<http://muniservices.com/>



Evelyn Gonsalves chats with **Simi Valley** City Manager **Mike Sedell**, who has attended the annual "Gonsalvi" City Manager get-togethers for more than 30-years.

Relationships are critical to success in every other walk of life. **Ed Wallace** is the author of a book entitled: *Business Relationships That Last*. We recommend it.

Effective networking is all about building relationships. In lobbying as in marketing, successful people understand that networking and relationships are more about "farming" than they are about "hunting." It is about building long-lasting trusting friendships: growing relationships. This is just as important in the public sector as it is in private enterprise.

The first phase of growing a relationship is **visibility**: You and another individual become aware of each other. The two of you begin to communicate and establish links. **Credibility** is the quality of being reliable, worthy of confidence. Credibility grows when appointments are kept, promises are acted upon, fact are verified and services are rendered. The old saying that *results speak louder than words* holds true.



<http://www.gonsalvi.com>

Building Important Relationships and Understanding the Issues With the "Gonsalvi"

Intent, character, making and keeping commitments, credibility, and authenticity--are all invaluable drivers of performance and relationship building that can lower expenses, speed up service delivery, and tear down the barriers that preserve an ineffective status quo.

Communications technology is displacing many interactions that formerly took place face-to-face, yet relationships are more important than ever. Email, facebook, twitters and other interactive computer-driven communications methods can become impersonal. However, trust is the foundation of any lasting and dependable relationship regardless of communications methodology.

To determine how credible you are, people often turn to third parties. They ask someone they know who has known you longer. Are you honest? Can you be counted on? Visibility and credibility are important in the relationship-building process. And, face-to-face sessions like the annual "Gonsalvi" client cities city manager get-together are invaluable in establishing trust and reliance.

Each year, usually in November, the "Gonsalvi" invite the City Managers of their client cities to a combination training and social interaction get-together. The 2011 event was held November 18-19 in Indian Wells, where retired Beverly Hills City Manager **Rod Wood** currently serves as Interim City Manager. In fact, Rod joined the group for part of the session.



Anthony Gonsalves
talks to retired
Huntington Park
City Manager
Greg Korduner
on the cell phone.



O'CONNOR & COMPANY SECURITIES PUBLIC FINANCE

<http://www.ocsec.com/>



Anthony Gonsalves, Paul Gonsalves and Jason Gonsalves discussed State government actions and proposals that will or do impact municipal governments. The discussion began at the morning "kick-off" session to the annual "Gonsalvi" client cities City Manager get-together.

Governor **Jerry Brown** and the Legislature have pushed to eliminate more than 400 Community Redevelopment Agencies throughout the great State of California. The purpose for this State raid on local government is to allow the State to use the funding developed by the actions and the stewardship of local governments to help play for the State Government's spending beyond its' revenues. This effort to take local revenues for State purposes was a major discussion point throughout the 2011 "Gonsalvi" city managers sessions.




<http://www.parsinfo.org/>



<http://www.interwestgrp.com/>



Building Important Relationships and Understanding the Issues With the "Gonsalvi"

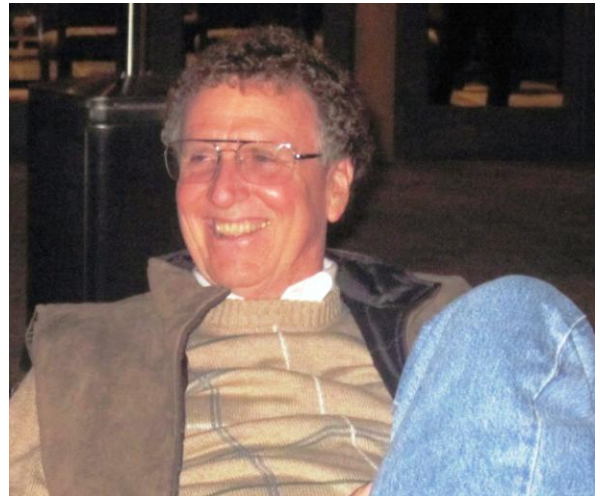
Among those attending the 2001 "Gonsalvi" City Manager get-together was Simi Valley City Manager **Mike Sedell**. Mike  started attending these session prior to being appointed City Manager 1995. We tip our cap to Mike for all the hours of work and time spent working on local government related issues with the Legislature. He has been a quiet and effective asset to the cities of California.

Except for the years he served as the Chief of Staff for a member of Congress between 1986 and 1989, **Michael J. Sedell** has worked as a member of the Simi Valley city staff since 1972 when he started as an Administrative Intern. Mike later served as an Administrative Assistant, and the Assistant to the City Manager (1975-1979); Deputy City Manager (1979-1985); and Assistant City Manager (1990-1995). Mike has been the Simi Valley City Manager since 1995 when he replaced former City Manager **Lin Koester**, who left the city to serve as the Ventura County CAO. He has earned a BA from California State University, Northridge and an MPA from USC. In 2006 he received a 30-year ICMA Service Award. <http://www.ci.simi-valley.ca.us/index.aspx?page=74>



<http://www.bobmurrayassoc.com/>

Veteran Lakewood City Manager **Howard Chambers** is another "old-timer" who is a faithful participant at these annual events. Howard provides a combination of his sage learning and his glib and delightful sense of humor. This year Lakewood Assistant City Manager **Lisa Novotny** and Deputy City Manager **Carol Jacoby** attended too. The Lakewood staff has developed a fine reputation for keeping up with the actions and potential actions of the Governor and Legislature.



Lakewood City Manager **Howard Chambers**

Wolf & Company Inc.

<http://www.wolfhousing.com/>



<http://www.syllc.com/DefaultContent.aspx?PageId=1>

"It is not in the public interest to discourage the best and the brightest from serving in local government management posts."

Building Important Relationships and Understanding the Issues With the "Gonsalvi"

City Managers joining Mike and Howard at the 2011 "Gonsalvi" gathering included: **Don Penman** of Arcadia (who has announced his retirement), **Andy Takata** of Banning, **Alan Kapanicas** of Beaumont, **Pat Glover** of Chino; **Jorge Rifa** of the City of Commerce; **Jim DeStefano** of Diamond Bar, **Rod Wood** of Indian Wells, **Kevin Radecki** of the City of Industry, **Mike Egan** of Norwalk, **John Wohlmuth** of Palm Desert, **Linda Benedetti-Leal** of Paramount, **Troy Butzlaff** of Placentia, **John Gillison** of Rancho Cucamonga, **Thaddeus McCormack** of Santa Fe Springs, **Doug Robertson** of Victorville, **Andy Pasmant** of West Covina, and **Frank Oviedo** of Wildomar. Retired Norwalk City Manager **Ernie Garcia**, retired Rosemead City Manager **Frank G. Tripepi** (now with Willdan), retired Moreno Valley City Manager **Gene Rogers**, retired Arcadia City Manager **Bill Kelly**, and **Jack Simpson** of Trackdown were also there. 🎉



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This is a good place to acknowledge some of those who used to attend the "Gonsalvi" City Managers annual event regularly, or who we remember for some "memorable" past occasion. Of course, we will miss someone we shouldn't miss and for that we apologize in advance. Former attendees included: retired Vallejo City Manager **Joe Tanner** (who was always a shuffleboard tournament threat); **Bill Holt**, who retired as the Paramount City Manager and later as the Executive Director of the CJPIA; retired Yorba Linda City Manager **Terry Belanger**; Long Beach City Manager **Pat West** used to attend regularly when he served as the Paramount City Manager; former La Mirada City Manager **Gary Sloan** was at "the" session to remember; retired Fairfield City Manager **Kevin O'Rourke** was a participant, as was former Victorville City Manager **Jim Cox** and retired Yorba Linda City Manager **Art Simonian**.



<http://www.fulbright.com/>



<http://www.urbanfuturesinc.com/>



Norwalk City Manager **Mike Egan**, Paramount City Manager **Linda Benedetti-Leal** and **Anthony Gonsalves**.

Building Important Relationships and Understanding the Issues With the "Gonsalvi"

Among the others who attended the 2011 "Gonsalvi" City Managers get-together were: **Sam Olivito** and **Tony Olivito** of the California Contract Cities Association; veteran City Engineer **Bill Pagett** of Willdan Engineering; Laguna Hills Assistant City Manager **Don White** filled in for his boss **Bruce Channing**, who currently services as the President of the League of California Cities City Managers' Department; Rancho Cucamonga assistant **Linda Daniels**; **Ryder Smith** of Tripepi Smith & Associates and **Lynette Wohlmuth**, the wife of Palm Desert City Manager **John Wolmuth**.



Tony Olivito of the California Contract Cities Association staff and **Ryder Smith** of Smith Tripepi & Associates flank **Tracy Gonsalves**, the wife of **Jason Gonsalves** and mother of **Joe Gonsalves** and **Taylor Gonsalves**.

California Contract Cities Association

James R. Bozajian Esq. of Calabasas, President
Sam Olivito, Executive Director
Telephone No. 562-622-5533
FAX No. 562-622-9555
An Educational Opportunity:

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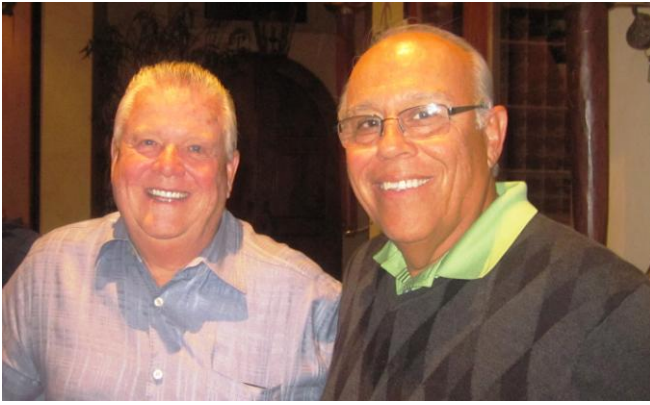
www.brandywinedev.com

This year **Anthony Gonsalves** and his staff made group lodging arrangements at the Indian Wells Hotel for the reasonable rate of \$69.00 per night for those attending the annual City Manager Session. I drove the family Yukon to Indian Wells on the afternoon of Wednesday, November 16 and settled into a room. Anthony gave me a call and graciously invited me to come by the house to visit and join the family for some homemade pizza. He checked with the hotel to see who else might be arriving on Wednesday and extended invitation to them too. It turned out to be a most enjoyable evening with the Gonsalves family. Anthony & Evelyn and their family are thoughtful folks. Jason's twin brother Anthony joined the group, along with Jason & Tracy and their children, Taylor and Joe; and Paul & Jamie and their young children, Parker and Peyton Anthony. We must admit that Gonsalves son/brother Nick was missed. It was a wonderful evening enjoying the Gonsalves Family and friends with some homemade pizza.

Keenan
Associates

www.keenan.com

Merry Christmas



Veteran City Engineer **Bill Pagett** of Willdan Engineering and recently retired Norwalk City Manager **Ernie Garcia**.

Building Important Relationships and Understanding the Issues With the "Gonsalvi"

On Thursday, November 17, the formal session opening was kicked-off at 10 a.m. **Frank Tripepi** dropped by the hotel after his early morning appointment at Banning City Hall and gave me a lift to the meeting room. It turns out that we met in a room that actually served as the "Western Whitehouse" when Presidents **Bill Clinton**, **Gerald Ford** and **George Bush** were participants in a Bob Hope Pro-Am Golf Tournament. It added a touch of history to the proceedings.

Legislation that effects California cities--passed, pending and potential--was discussed by the "Gonsalvi." Of course, the most appalling State objective is the elimination of Community Development Agencies to use the CRA revenues, created through the diligent stewardship of local governments, to be made available for State allocations. One of the questions that went unanswered is: once the State ruins the economic development abilities of CRAs, where will they steal from next to keep from reducing State spending beyond their natural means? Also lamented was the "former-Mayor" Governor who should value "home rule" and local government but doesn't seem to understand.



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Assembly Member **Brian Nestande**, 64th Assembly District, was the luncheon speaker this year. He talked about the State's budget deficit issues and the Governor's attempt to close CRAs. He also had some interesting stories from an historical perspective of incidents that happened when he worked for **Sonny Bona**.

In 1994 **Brian Nestande** managed a successful congressional campaign for **Sonny Bono**. He then served as Congressman Bono's Chief of Staff in Washington, D.C. Following the untimely death of Congressman Bono, Brian managed **Mary Bono's** campaign to succeed her husband. He then served as her Chief of Staff until 2000 when he returned to his California home in Palm Desert to develop his government affairs consulting practice. Assemblyman Nestande's birthday is January 10, 1964. He is the son of former Assemblyman **Bruce Nestande**, who was the Republican nominee for Secretary of State in 1986. Brian graduated from Canyon High School in Anaheim and earned a degree from California State University, Fullerton.

Immediately following his CSUF graduation Brian went to work on the successful congressional campaign of **Michael Huffington** in Santa Barbara County. Brian lives in Palm Desert with his wife Gina and their seven children; 4 girls and 3 boys.

Building Important Relationships and Understanding the Issues With the "Gonsalvi"

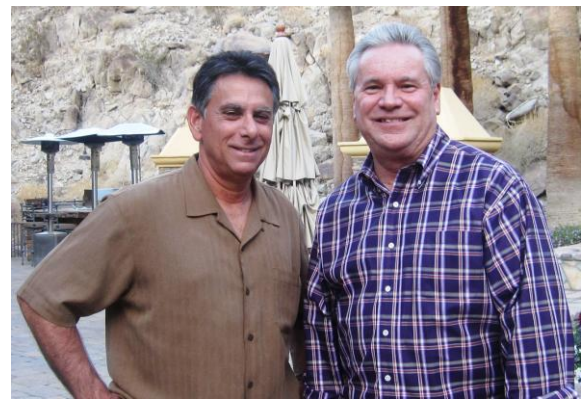
Following the luncheon session the group recessed to the Gonsalves home for an afternoon of social interaction that included a ping pong tournament and a partners 8-ball pool tournament. Partners were selected by drawing numbers. It was Victorville City Manager **Doug Robertson**'s misfortune to select me as a partner. I am a notorious cripple around a pool table. Shuffle board is more my game. Norwalk City Manager **Mike Egan** won the ping pong competition, and Willdan's **Frank Tripepi**, who grew up in Norwalk, and his partner **Don White** won the pool tournament.

The tournament formats allowed for a great deal of interaction, and opportunities to meet new people. Discussions ranged from budget strategies to gas prices; from the NBA lockout to choices for the Super Bowl; from the right or wrong of the NCAA sanctions on **USC** to Penn State's issues; from Governor **Jerry Brown** to the members of the Legislature. At the end of the day, new friends were made. People who one could pick up the telephone and call for information and/or advice. Effective networking is all about building relationships.

Assemblyman **Brian Nestande** returned for the dinner session which was held on a patio under the stars in the comfortable desert environment. The evening did not run late as many of the participants planned to play golf the next morning before heading home to their respective cities. The "Gonsalvi" do excellent work representing their city clients, keeping them informed, and providing educational opportunities. I am grateful to have been invited to their 2011 city manager event.



Willdan's **Frank G. Tripepi** chats with **Anthony Gonsalves**



Diamond Bar City Manager **Jim DeStafano** and retired Arcadia City Manager **Bill Kelly** of Kelly Associates Management Group.

Our objective here is not to explore the issues but to acknowledge the participants. The League of California Cities, the California Contract Cities Association, the Independent Cities, Cal-ICMA, MMANC, MMASC and the many other professional groups do great work following and analyzing the issues. **Anthony Gonsalves, Jason Gonsalves, Paul Gonsalves** and their staff represent their clients on an individual basis with regards to the issues that are of individual interest. They have helped cities with enabling legislation, such as the roadway "golf cart" authorizations in certain areas. They have provided assistance with revenue enhancements to many of their client cities and former client cities, such as Yorba Linda and Huntington Park.

In addition, **Anthony Gonsalves** believes in giving back, and as such services as a member of the CCMF Board. The "Gonsalvi" are valuable assets and we salute them. ---**Jack A. Simpson**





JONES HALL

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In 1978, the firm's founding members, **Ken Jones, Bob Hill, Andy Hall** and **Sharon White**, left the San Mateo law firm of Wilson, Jones, Morton and Lynch to form Jones Hall Hill & White in San Francisco, bringing many decades of municipal bond practice to the new firm.

From its inception, Jones Hall has been dedicated solely to the practice of municipal bond law, and has grown to include bond counsel, disclosure counsel and underwriter's counsel services on all forms of tax-exempt and taxable financings for public agencies in California. In 1984 the firm changed its organization from a partnership to a professional law corporation, and in 1997 the firm changed its name to **Jones Hall**, A Professional Law Corporation. The firm has maintained an office in San Francisco continuously since it was founded in 1978, and has grown in size to 14 attorneys.

Jones Hall is the largest California law firm solely devoted to public finance. The firm serves primarily as bond counsel, disclosure counsel and underwriter's counsel, as well as acting as issuer's counsel and special tax counsel in certain circumstances. This specialization allows **Jones Hall** to orient its practice to the special requirements of public finance, without the need to suit other unrelated areas of the legal profession.

Jones Hall attorneys and staff are devoted to the single goal of assisting local governments with their financing needs. Every financing transaction receives the highest level of attention from the firm's entire staff. The **Jones Hall** success may be attributed to the responsive service the firm provides to all of its clients, whether their issues are very large or very small, and whether they are frequent or infrequent issuers.

Depth of Experience: Since the firm's founding in 1979, **Jones Hall** has served as bond counsel or disclosure counsel to more than 1,100 public entities in the State of California. The depth and breadth of the experience of the **Jones Hall** attorneys enables the firm to bring a greater level of knowledge and creativity to the structuring of financing transactions than that of most bond counsel firms.



Client Base: **Jones Hall** represents every variety of California's public agencies, including cities, counties, redevelopment agencies, housing authorities, school districts, fire and special districts (such as recreation and park districts, water districts, sanitary districts, public utility districts, fire authorities, and community services districts).

Jones Hall attorneys and staff also assists 501(c)(3) nonprofit organizations (such as private schools, cultural organizations and economic development corporations) and multifamily housing developers (both nonprofit and for-profit) with tax-exempt financings. In addition, **Jones Hall** frequently represent investment banks as underwriter's counsel in municipal bond offerings.

William H. Madison
Attorney & President



Bill Madison has experience as bond counsel in financings that include General Obligation Bonds, Tax Allocation Bonds, Certificates of Participation, Water Revenue Bonds, Wastewater Revenue Bonds, Tax and Revenue Anticipation Notes, and other types of financings for general governmental projects. He also represents non-profit organizations on 501(c)(3) financings as bond counsel. His clients include cities, school districts, redevelopment agencies, special districts and nonprofit organizations throughout California.



Andrew C. Hall, Jr.
Attorney & Vice President

Andy Hall has more than 40 years of municipal bond experience and was a founding partner of Jones Hall. His experience covers all forms of municipal financing, but in recent years he has specialized in tax increment financing.

Visit the Jones Hall web site:
<http://www.joneshall.com>



Picking Up The Pieces: It has been announced that **Ray Corpuz**, currently the City Manager in Seaside, is the No. 1 pick to become the next Salinas City Manager. Ray is the choice from among the final six candidates. The Acting City Manager is **Jim Pia**, a 30-plus-year Salinas city employee. Previous to Seaside, Ray served as City Manager in Tacoma, Washington. **Bob Murray & Associates** served as the city's recruitment consultant. Del Rey Oaks City Manager **Daniel Dawson** has a son serving as a US Navy Chief on the USS Abraham Lincoln and a daughter who served 4-years in Japan. Dan has a nephew serving as a Naval Intelligence Specialist in Pearl Harbor and a niece who is a Naval MP in Spain. We join Dan with his "God Bless Our Troops" shout out. **Amy Brown** is the new Campbell City Manager. She currently serves as the Acting City Administrator in San Francisco. Former City Manager **Daniel H. Rich**, is now City Manager in Mountain View where City Manager **Kevin Duggan** retired. La Quinta City Manager **Thomas P. Genovese**, 54, died while hiking Sunday (November 20) morning on the Bump and Grind Trail in Rancho Mirage. Tom was transported by helicopter to an area hospital in critical condition. He reportedly had a massive heart attack. Tom worked for the City of La Quinta for about 25-years. He served as **Ronald Kiedrowski's** La Quinta assistant in the 1980s and early 1990s. The Rio Vista City Council has decided to not renew the employment agreement of City Manager **Hector Del La Rosa**, which expires in April. Trackdown joins all the other well-wisher to congratulate **Larry Kosmont** and the Kosmont Companies on successfully completing their first 25-years in business.

CRA Lifetime Achievement Awards: **Andy Hall** has more than 40-years of municipal bond experience and is a founding partner of Jones Hall, a Professional Law Corporation. Andy has worked with cities throughout California. Among his clients are the cities of Buena Park, Santa Fe Springs, La Mirada, Thousand Oaks, Pomona and many others. Andy has mentored many professionals who now work with cities, and redevelopment agencies. The California Redevelopment Association recognized **Andy Hall** and **Sue Georgino** as the organization's 2011 Lifetime Achievement Award Recipients. The award recognizes individuals for especially meritorious service, contributions to and achievements in the field of redevelopment over the course of a career. Sue worked many years with the Burbank Redevelopment Agency.



USN Commander **William Hearther's** girls with San Diego in the background. (L to R): **Katie Hearther**, **Jamie Hearther**, **Kellee Simpson Hearther**, and **Jessie "Grandpa" Hearther**.

Monrovia has retained **Bob Murray & Associates** to help the city with the recruitment of a new City Manager as City Manager **Scott Ochoa** will take the Glendale City Manager post in January. The city is looking to appoint an Interim City Manager to take over in January until a permanent replacement is identified. **John Stephens**, a California Lutheran University graduate, oversees the Property & Casualty distribution for Keenan & Associates Public Agency Division which includes more than 800 public agencies, educational entities and joint powers authorities. Former Manhattan Beach City Manager **Geoff Dolan** has filed suit seeking \$2 million from the city. Geoff left city service in Manhattan Beach in 2009. The current Manhattan Beach City Manager is **David Carmany**, former Seal Beach City Manager, and the current City Attorney is **Roxanne Diaz** of Richards, Watson & Gershon. It has been reported that one of the issues leading to the resignation of Anaheim City Manager **Thomas Wood** is that he does not live in Anaheim, though his employment agreement specifically exempts the residency requirement. Tom is well-thought of in the Anaheim business community. Anaheim Chamber of Commerce President **Todd Ament** praises Tom and the good work he has done for the City of Anaheim.



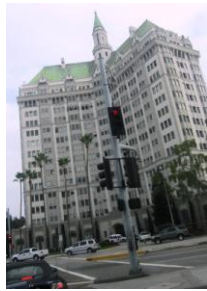
**Nicole D. Smith and
Ryder Smith of
Tripepi Smith & Associates**



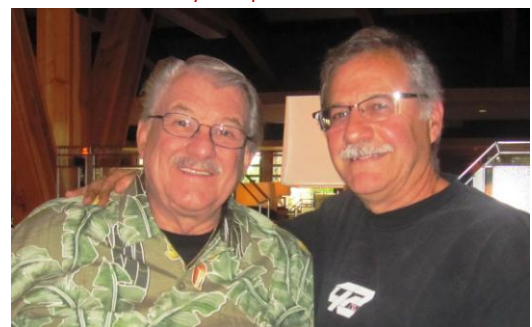
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More Pieces Picked Up: Retired City Manager **Ronald Kiedrowski**, who served in San Pablo, American Canyon, La Quinta and Show Low, Arizona, is enjoying a well-earned retirement in The Villages, Florida where he likes to play golf. Fresno Chief of Police **Jerry Dyer** has decided to not retire as he had announced in June. Fresno City Manager **Mark Scott** is supportive of the Chief. Now that he has officially "un-retired" the Chief says that one of the areas for his focus will be leadership development and succession planning for the police department. Patterson City Manager **Rod Butler** has said that he has seen dozens of successful redevelopment projects that have served as catalysts for the elimination of blight and the revitalization of economically distressed areas. San Juan Capistrano City Manager **Karen Brust** has announced that the residents who appealed a citation regarding traffic and parking issues that occurred as a result of Bible studies at their home have dropped their case as the city moves forward to address the issues. San Juan Capistrano does not prohibit Bible studies. Veteran public manager **Tim Brown**, a longtime San Dimas resident, passed away on November 4. He was 65-years old. Tim served in the Air Force and was a Vietnam veteran. He was Finance Director and Deputy City Manager in Upland in the 1980s. He later served as City Controller in Compton; Assistant City Manager and Finance Director in Hawthorne; City Manager in Seaside and retired as Coachella City Manager in 2009. Los Alamitos City Manager **Jeffrey L. Stewart** has been selected to serve as the new Bellflower City Manager. He will be replacing City Manager **Mike Egan**, who left the city in August to assume the City Manager post in Norwalk following the retirement of Norwalk City Manager **Ernie Garcia**. Jeff has worked in West Covina and Rosemead, and served as City Manager in El Segundo prior to joining the Los Alamitos staff in 2009. Claremont City Manager **Jeff Parker**, formerly the City Manager in Walnut and Patterson, is the new Tustin City Manager. Former Orland City Manager **Paul H. Poczobut Jr.** is "In Transition." Former City Manager **Tom Lando** is helping to formulate plans to achieve a two-thirds vote to increase the sales tax in the City of Chico for the next 25-years to fund needed community services and facilities. Chico City Manager **David Burkland** said that he is encouraged that members of the community recognize the city is vulnerable to State and federal reductions. **Anthony Gonsalves**, **Jason Gonsalves** and **Paul Gonsalves** of the Joe A. Gonsalves & Son



professional legislative representation firm were recently invited to meet with the President of Portugal here in California. Their wives **Evelyn Gonsalves**, **Tracy Gonsalves** and **Jamie Gonsalves** accompanied them. Hollister, the County Seat in San Benito County, was incorporated on August 29, 1872. Hollister is well-known among geologists as the Calaveras Fault (a branch of the San Andreas Fault system) bisects the city north and south. **Clint Quilter** is the current Hollister City Manager. South Pasadena Assistant City Manager **Sergio Gonzalez** is serving as the Interim City Manager in South Pasadena with the departure of City Manager **John Davidson**, who is the new Irwindale City Manager. **Linda Barton** announced her retirement in September after serving 10-years as Livermore City Manager. Livermore Community Development Director **Marc Roberts**, who has worked for the city for 24-years, will be the new City Manager. Bakersfield City Manager **Alan Tandy** welcomes the new SMG management consultant's appointment of **Scott Neal** to be the new general manager to oversee the operation of several Bakersfield event facilities, including: Rabobank Arena, Theater & Convention Center; Bakersfield Ice Sports Center; and the Bright House Networks Amphitheater. Scott, who has been with SMG since 2008, comes to Bakersfield from service as the Assistant General Manager/Director of Event Services and Marketing Director of INTRUST Bank Arena in Wichita, Kansas. Santa Rosa, where **Kathleen Millison** is City Manager, has been dealing with the issue of "Occupy Santa Rosa" protesters who camped out on City Hall grounds. The encampment included a food preparation area and other campsite infrastructure. The Santa Rosa encampment apparently attracted homeless residents too. Bakersfield City Manager **Alan Tandy** has said, "The (State's) predatory view of coming and taking away local money is horrendous. Anything we can do to protect local money...is prudent."



Trackdown's **Jack Simpson** with former South El Monte City Manager **Gary Chicots**. During his career Gary had assignments in Maywood, Rosemead, Lynwood, El Segundo and Hawaiian Gardens.